monday.com

The Work OS for Enterprise.

Power your organization to plan, run, and track projects, processes, and everyday work from anywhere.
Choose from dozens of building blocks to shape any workflow in minutes and connect your teams to get work done, faster.
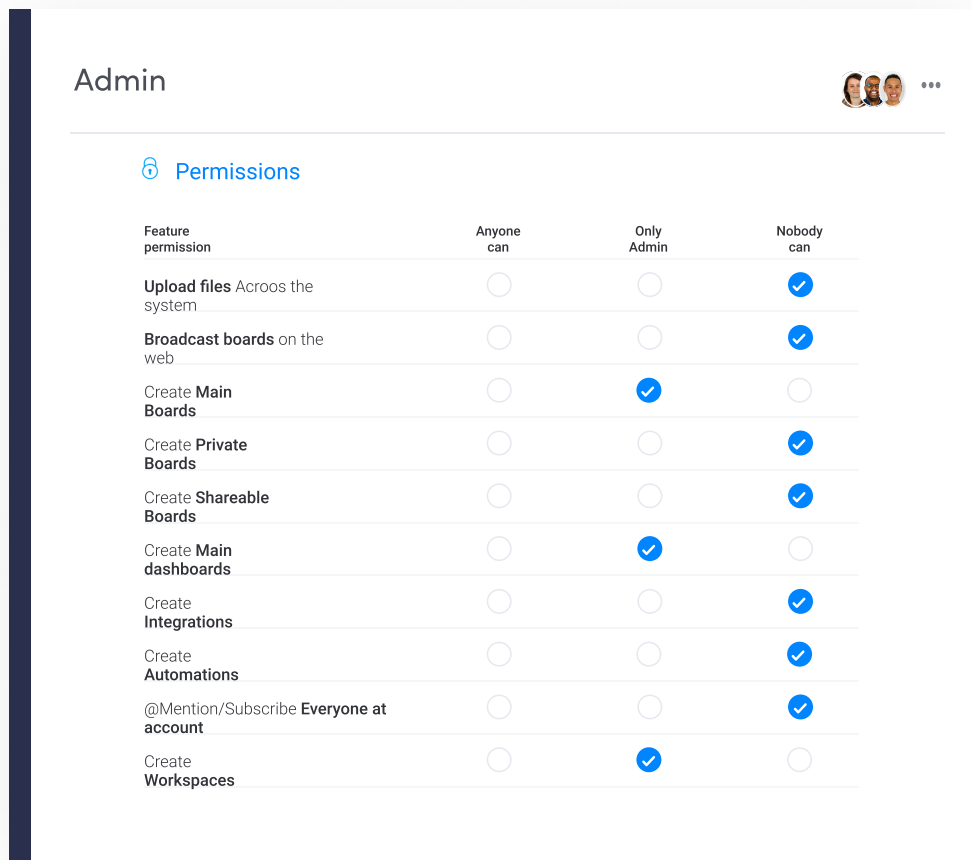
monday.com Enterprise plan.

The monday.com Enterprise plan includes flexible platform capabilities suited for teams that need to securely plan, run, and track a variety of projects and workflows involving numerous roles and systems.

Key benefits.

User permissions and governance controls to keep your content safe

Efficient collaboration depends on the ability to confidently and securely share your information with the right people. monday.com ensures sensitive company and customer information remains protected, always. For example, account admins can set up permissions for who can create workflows or projects, share information, create integrations and automations, and so on.

Admin

🔒 **Permissions**

Feature permission	Anyone can	Only Admin	Nobody can
Upload files Acroos the system	○	○	✓
Broadcast boards on the web	○	○	✓
Create **Main Boards**	○	✓	○
Create **Private Boards**	○	○	✓
Create **Shareable Boards**	○	○	✓
Create **Main dashboards**	○	✓	○
Create **Integrations**	○	○	✓
Create **Automations**	○	○	✓
@Mention/Subscribe **Everyone at account**	○	○	✓
Create **Workspaces**	○	✓	○

Manage large teams with Workspaces

monday.com's unlimited Workspaces provides every team with a place to organize their work, connect with the right people and access information and apps that are most relevant to their everyday work.

Workspaces keep everyone focused on the work that matters to them, while bridging organizational silos and connecting teams and outside vendors when needed. Workspaces allow your team to keep everything in order as more team members join monday.com.

With **advanced Workspace permissions**, available exclusively on the Enterprise Plan, monday.com administrators can define which users can access a Workspace's content and which users can create a Workspace. It gives users the flexibility to invite any team or individual into any Workspace, and decide which project and reports they can share.
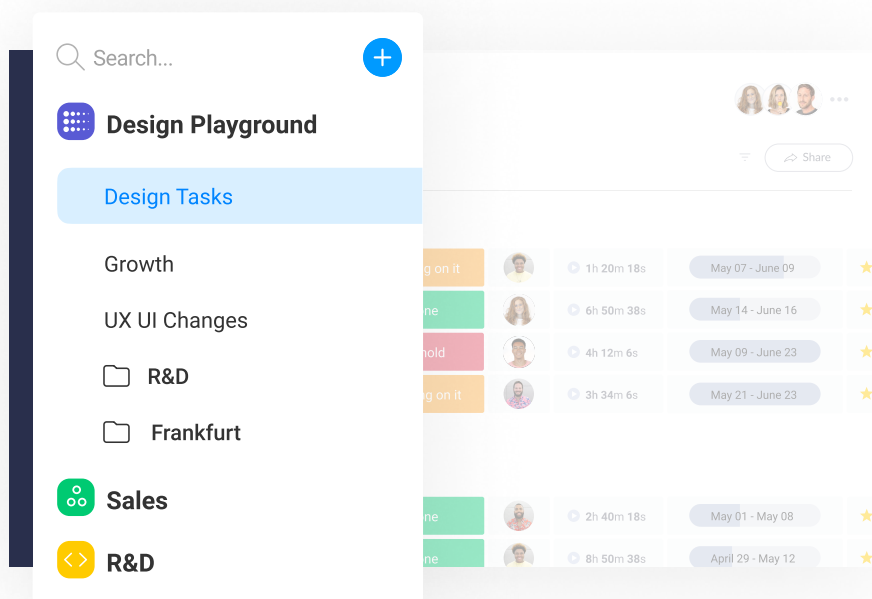
Peace of mind with built-in security and compliance.

The security of our customers' data is our top priority. monday.com is built with stringent security measures and protocols to secure your data in alignment with ISO/IEC 27001 and ISO/IEC 27018 standards.

We proactively perform annual security audits and assessments to ensure that our security standards are never compromised, including penetration tests and a managed bug bounty program.

Two-factor authentication
Users are granted access only after successfully presenting two pieces of evidence to an authentication mechanism. For example, a text sent to their phone, or a code generated by an authenticator app. This makes it harder for potential intruders to gain access and steal identity. Two-Factor Authentication is available to all plans.

Google authentication
A secure authentication system reduces the burden of user login by enabling them to sign in with their Google account. Google Authentication is available on the Pro and Enterprise plans.

> "
> monday.com has been the backbone for our success. We can forecast if we have enough front-end business coming in and make adjustments accordingly to meet our monthly revenue targets. The platform was instrumental in helping us achieve a 60% increase in revenue during the crisis."

Shawn Murray, Chief Financial Officer

McChrystal Group

Security and privacy.

Single sign-on

Rest assured that access to monday.com is always secure and controlled. Integrate monday.com with your Active Directory and Identity Provider, via our SAML 2.0 configuration. Single sign-on supports a smooth onboarding experience and syncs users across all systems without the need for password storage. Control user provisioning from your own centralized system. We support a multitude of Identity Providers, including but not limited to: Okta, ADFS, Azure AD, and OneLogin.

HIPAA compliance

The Health Insurance Portability and Accountability (HIPAA) Act is designed to help protect people's healthcare data. Organizations such as hospitals, doctors' offices, health plans or any company dealing with protected health information is required to be HIPAA compliant. This may also extend to companies that work with these businesses. This feature will only be granted to Enterprise plans with 25 users or more.

SOC 2 Type II compliance

monday.com undergoes an annual SOC 2 Type II audit, which demonstrates our commitment to meeting the most rigorous security, availability, and confidentiality standards in the industry. It verifies that monday.com's security controls are in accordance with the AICPA Trust Services Principles and Criteria.

Private boards

Create boards that are only visible and accessible to you and team members you invite.

Integration permissions

Control access to specific integrations for enhanced security.

All available on the Enterprise plan

Learn more about the monday.com approach to security and privacy

> "As the second-largest software company in Germany, data security is extremely important to us. And we can certainly say that monday.com is enterprise-ready in this context."

Bill Carney, VP Growth Marketing, Software AG

software AG

Administration and control.

Board administrators

Let administrators control who can edit and create content on selected boards.

SCIM provisioning

Sync automatically with your user identity provider—with no need to add or remove users manually.

Audit log

See who logged in and from what IP address, device, and operating system.

Session management

Control sessions for all account users, including the ability to enable a lockdown mode in case you're experiencing a security breach.

Panic mode

Lock down your whole account if your team's credentials have been compromised.

Private workspaces

Manage and control which users can access your workspaces.

Advanced account permissions

Set who can use features across your account, like uploading files and creating new boards and automations.

IP restrictions

Limit account access to specific IP addresses, like users joining from a specific location (ex. from the office) or using a VPN.

99.9% uptime SLA

Ensure that your organization can access monday.com whenever you need it with guaranteed 99.9% uptime. If we fall short of our 99.9% uptime commitment and your account is affected, we'll apply a credit to your account for future use.

All available on the Enterprise plan

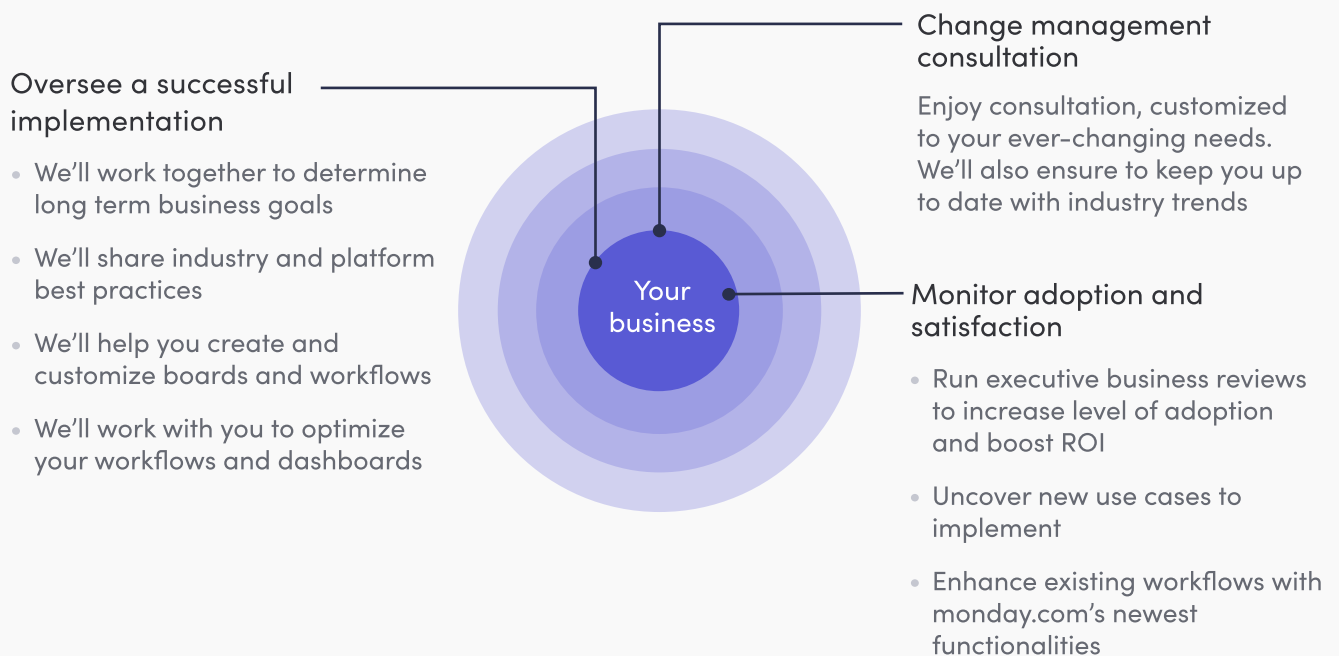Learn more about the monday.com approach to security and privacy

> "
> monday.com work OS is the central hub
> from which HubSpot teams manage critical cross-functional projects.
> We're able to work in a way that suits our needs while still keeping teams
> closely aligned and highly empowered."

Mark Znutas, Senior Director of Operations, HubSpot

HubSpot

Dedicated success manager for smooth and quick adoption.

A dedicated Customer Success Manager will act as your trusted advisor and will set you up for success from the get-go.

Sometimes great technology isn't enough
Have a customer success manager to support you every step of the way

Oversee a successful implementation

- We'll work together to determine long term business goals
- We'll share industry and platform best practices
- We'll help you create and customize boards and workflows
- We'll work with you to optimize your workflows and dashboards

Your business

Change management consultation

Enjoy consultation, customized to your ever-changing needs. We'll also ensure to keep you up to date with industry trends

Monitor adoption and satisfaction

- Run executive business reviews to increase level of adoption and boost ROI
- Uncover new use cases to implement
- Enhance existing workflows with monday.com's newest functionalities

A dedicated Customer Success Manager, assigned to your account, requires an Enterprise subscription of 50 users or higher

---

Recommended onboarding process

Pre-kickoff

→ Meet your monday team
→ Define business goals
→ Identify teams, workflows and integrations
→ Create onboarding plan

Week 1-3 : Implementation

→ Optimize workflows and configure dashboards
→ Share industry best practices
→ Train the trainers
→ Ensure account readiness for roll-out

Week 4-6: Adoption

→ Collect feedback
→ Enhance workflows based on feedback
→ Group training consultation
→ Uncover new use cases to boost ROI
→ Onboard new teams

Week 9: Success

→ Enhance workflows
→ Monitor adoption to boost usage
→ Advocacy to product team on your behalf
→ Early access to new features for testing purposes

Reach your goals faster with expert help

	Gold	Silver
Remote consultation	10h remote consulting during implementation	6h remote consulting within 60 days of purchase
Dedicated Customer Success Manager	✓	
Ongoing consultation	✓	
Package includes		
Feature training & workflows consultation	✓	✓
Business process analysis	✓	✓
Governance & permissions	✓	✓
Account structuring	✓	✓
Ongoing quarterly check-ins & new feature reviews	✓	
Periodic EBR & Adoption review	✓	
Train-the-trainer sessions	✓	

> The team at monday.com gave an introductory training session. They worked closely with the managers at eMarketer to understand our pain points and what we were trying to solve while doing everything they could to find solutions that wouldn't disrupt our current workflows. They were really great about meeting us where we were at."

Heather Price, Deputy Editor

eMarketer

Additional services

Self-serve knowledge base
Online training to help you educate yourself with articles and tutorial videos.

Continuous product updates
Live educational webinars and newsletters to keep you on top of all the new features released daily.

monday.com Community
An online community where you can learn best practices from other monday.com users, get inspired and share knowledge.

24/7 dedicated support
Priority support with an average response time of less than 10 minutes, available exclusively to Enterprise clients.

Integrations to boost productivity.

monday.com plays perfectly with the tools you use. You can seamlessly integrate monday.com with more than 40 external tools, connect your people, tools and processes together, and manage all your work in one place. Please note, the monday.com Enterprise plan allows 250,000 actions/month. 10X more than the Pro plan.

> "The direct, one-on-one interaction we receive from the monday.com Customer Success Team is the biggest benefit of switching from Pro to Enterprise. The hands-on help the CS team provides is priceless. Having direct input on how to optimize boards, automations, and setup efficient workflows has accelerated our business."

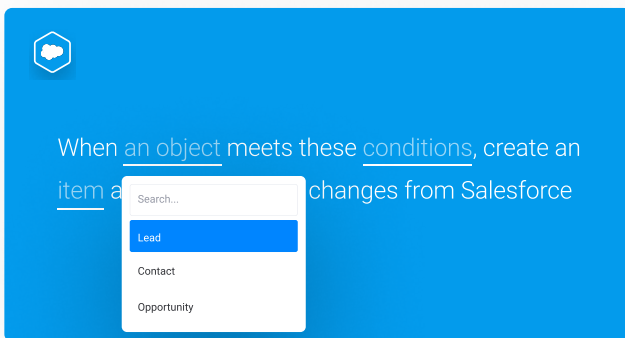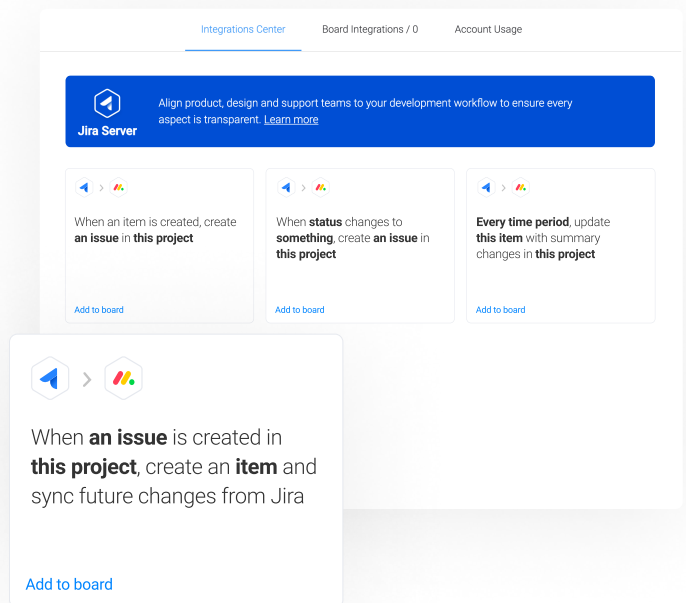**Chris Funk**, Senior Product Manager of Innovation

Zippo

Jira on-premise integration

Manage all tasks, issues, and bugs created on the Jira Server account in monday.com.

Connect your Product, Design and Support teams together and make engineering work visible to others in real-time. Jira on-premise integration is only available on the monday.com Enterprise plan.

Fields supported by the integration between Jira and monday.com: issue key, issue type, project, string, priority, user, status, option, resolution, number, watches, time, date, progress, story points and votes. The monday.com integration with Jira Cloud is available on all plans.

Integrations Center   Board Integrations / 0   Account Usage

Jira Server

Align product, design and support teams to your development workflow to ensure every aspect is transparent. Learn more

When an item is created, create an issue in this project

Add to board

When status changes to something, create an issue in this project

Add to board

Every time period, update this item with summary changes in this project

Add to board

When an issue is created in this project, create an item and sync future changes from Jira

Add to board

When an object meets these conditions, create an item a... changes from Salesforce

Search...

Lead

Contact

Opportunity

Salesforce integration

Incorporate valuable lead information from Salesforce into monday.com and streamline your customer relationship management processes.

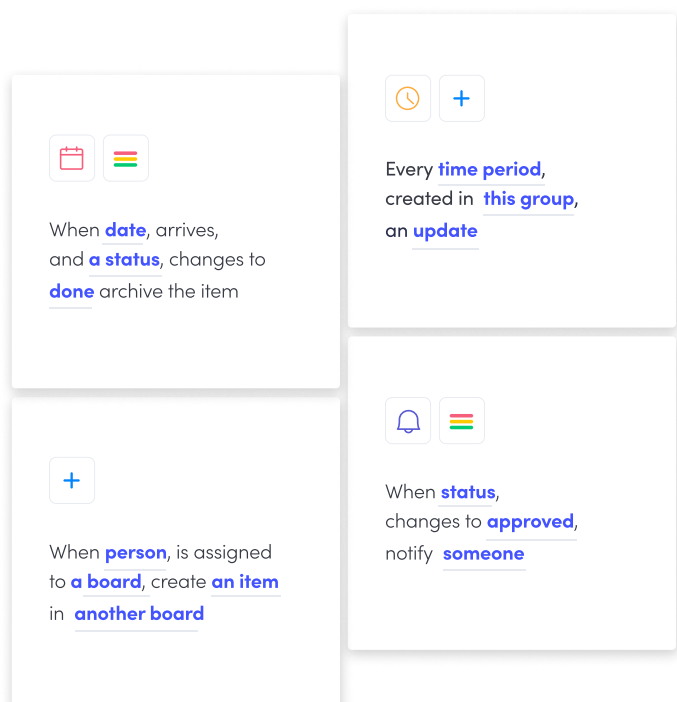This integration is only available on the monday.com Enterprise plan.

This integration requires an Enterprise or Unlimited Salesforce subscription

---

Automations

With monday.com you have the freedom to focus on the things that matter most. Liberate your teams from recurring work that holds them back from doing what they do best by adding automation recipes into your workflows.

Automations will streamline your business processes even further, eliminate tedious tasks and minimize human errors.

The monday.com Enterprise plan allows your teams to perform 250,000 actions/month, vs. 25,000 actions/month offered on the monday.com Pro plan.
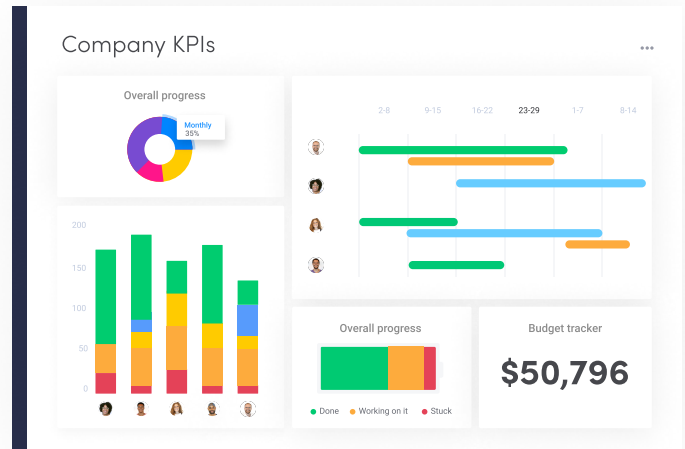
When date, arrives, and a status, changes to done archive the item

Every time period, created in this group, an update

When person, is assigned to a board, create an item in another board

When status, changes to approved, notify someone

Dashboards

One of the reasons managers love monday.com is that they get to see their work plans unfold at every level of the organization – from executive management all the way down to team leads.

Dashboards keep you focused on the bigger picture and provide a high level overview of your work, allowing you to ensure that everyone is aligned, and performing as efficiently and effectively as possible.

The monday.com Enterprise plan allows you to aggregate data from 25 different projects into a single dashboard.

The monday.com Pro plan is limited to 10 projects per dashboard, typically sufficient for small teams.

Company KPIs

Overall progress

Monthly 35%

Overall progress

Budget tracker
$50,796

● Done ● Working on it ● Stuck

The Total Economic Impact™
of monday.com | FORRESTER® study, Nov 19

A global Internet Marketing Agency used monday.com

1 Year

3 hours a week
saved for each employee

15,600 hours
saved for the company

Less than 3 months
payback period

50% reduction
in campaign launch meetings timelines

27% reduction
in campaign launch project timelines

Increased
transparency & accountability
Higher level of employee engagement
Positive client feedback

3 Year

288%
ROI

$489,794
NPV

$134,525
Project timeline reduction value

$525,095
Team productivity improvement value

110,000+ paying customers across 190+ countries manage their everyday work on monday.com

UNIVERSAL

Kroger

hulu

NBC

PayPal

VISA

cross river

outbrain

NIPPON GASES
The Gas Professionals

WiX

PLURALSIGHT

AMERICAN FAMILY
INSURANCE
All your protection under one roof*

zippo

Discovery

HubSpot

deezer

Uber

Carlsberg

AeroMexico

FRONTIER

Want to know more about monday.com for your enterprise?

Contact us